

## Curriculum Vitae Dr. Kerstin Brinkmann

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[www.unige.ch/fapse/motivation/brinkmann](http://www.unige.ch/fapse/motivation/brinkmann)

### Academic Education

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- 2008                    **Ph.D. in Psychology**, *summa cum laude*, University of Geneva, Switzerland  
"Depression and motivation: The influence of dysphoria and task characteristics on cardiovascular measures of motivational intensity" (advisor: Prof. Guido H. E. Gendolla)
- 2003                    **Diploma in Psychology**, *GPA 1.0 (best possible)*, University of Erlangen-Nürnberg, Germany  
"Befunde zu einem neuen computergestützten Aufmerksamkeitstest und seinem Einsatz bei der Kontrolle von kognitiven Nebenwirkungen antiepileptischer Medikation [Validation of a new computer-aided attention test in an epileptic sample]" (advisors: Prof. Andrea E. Abele-Brehm, Dr. Elisabeth Pauli)
- 1998 – 2003           **Studies in Psychology**, University of Erlangen-Nürnberg, Germany
- 1997 – 1998           **Studies in Psychology**, University of Regensburg, Germany

### Academic Employment

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- 2016 – today           **Senior Research and Teaching Associate**, Faculty of Psychology and Educational Sciences, University of Geneva, Switzerland
- 2009 – 2016           **Senior Research and Teaching Assistant**, Geneva Motivation Lab, University of Geneva, Switzerland (Prof. Guido H. E. Gendolla)
- 2003 – 2009           **Research and Teaching Assistant**, Geneva Motivation Lab, University of Geneva, Switzerland (Prof. Guido H. E. Gendolla)
- 1999 – 2002           **Student Assistant**, Department of Psychology, University of Erlangen-Nürnberg, Germany (Prof. Andrea E. Abele-Brehm)
- 2001 – 2002           **Student Assistant**, Department of Technical Electronics, University of Erlangen-Nürnberg, Germany (Prof. Friedrich Oehme)
- 2001                    **Student Assistant**, Department of Neurology, University of Erlangen-Nürnberg, Germany (Dr. Elisabeth Pauli)

## Research Interests

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Implicit and explicit motives: measurement, activation, development, and consequences for effort, task persistence, and implicit learning

Responsiveness to reward and punishment in the general population and in depression / dysphoria

Determinants of effort in depression and dysphoria

Role of affect in motivation and effort

Cardiovascular psychophysiology

## Research Grant Support

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| 2023 – 2027 | “Implicit Social Motives and their Impact on the direction and intensity of Behavior (ISMIB)” (principal investigator, in collaboration with Michael Richter as international co-investigator, Swiss National Science Foundation, <b>CHF 475’524,-</b> )  |
| 2018 – 2022 | Consortium member of the European Commission research grant (EU program Horizon 2020): “Assessing and enhancing emotional competence for well-being (ECoWeB) in the young: A principled, evidence-based, mobile-health approach to prevent mental disorders and promote well-being” in collaboration with Guido Gendolla, Klaus Scherer, and Katja Schlegel (EU 754657, <b>€ 15’000</b> , total project budget € 4’000’000) |
| 2016 – 2020 | “The Impact of the Achievement Motive on Effort Mobilization” (principal investigator, in collaboration with Michael Richter, Swiss National Science Foundation, <b>CHF 331’821,-</b> )   |
| 2011 – 2015 | “Effort-related Cardiovascular Reactivity to Hedonic Consequences in Depression” (principal investigator, Swiss National Science Foundation, <b>CHF 312’265,-</b> )   |
| 2013        | “Subside Tremplin”: Award from the University of Geneva for a six-month research leave (August 2013 to January 2014; <b>CHF 27’800,-</b> )  |

## External Funding

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| 2013 – 2022 | <b>8 Travel grants</b> from the University of Geneva, Department of Psychology (7th Annual Meeting of the Society for the Study of Motivation, 53rd Annual Meeting of the Society for Psychophysiological Research, 18th General Meeting of the European Association of Social Psychology, 57th Annual Meeting of the Society for Psychophysiological Research, 30th Annual Convention of the Association for Psychological Science; 31st Annual Convention of the Association for Psychological Science; Motivation Psychology Colloquium; |
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17th Conference of the Swiss Psychological Society;  
**total amount CHF 8'110,-)**

2010 – 2011      **2 Travel grants** from the Swiss NCCR in Affective Sciences  
 (22nd & 23rd Annual Convention of the Association for Psychological Science;  
**total amount CHF 3'800,-)**

2005 – 2023      **11 Travel grants** from the Swiss Society of Humanities and Social Sciences  
 (35th Annual Convention of the Association for Psychological Science,  
 30th Annual Convention of the Association for Psychological Science,  
 28th Annual Convention of the Association for Psychological Science,  
 47th Congress of the German Association for Psychology,  
 21st Annual Convention of the Association for Psychological Science,  
 20th Annual Convention of the Association for Psychological Science,  
 47th Annual Meeting of the Society for Psychophysiological Research,  
 45th Congress of the German Association for Psychology,  
 45th Annual Meeting of the Society for Psychophysiological Research,  
 26th Annual Convention of the Association for Psychological Science,  
 28th Annual Convention of the Association for Psychological Science  
 11th Annual Meeting of the Society for the Study of Motivation;  
**total amount CHF 11'050,-)**

## Editorial Boards

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2022 – today	Editorial board member of the peer-review <i>International Journal of Psychophysiology</i>
2017 – today	<b>Associate Editor</b> of the peer-review journal <i>Motivation and Emotion</i>
2008 – 2017	Consulting Editor of the peer-review journal <i>Motivation and Emotion</i>
2014 – today	Consulting Editor of the peer-review <i>Journal of European Psychology Students</i>
2013	“Certificate of Excellence in Reviewing” awarded from the peer-review <i>International Journal of Psychophysiology</i>

## Ad hoc Reviewer

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Deutsche Forschungsgemeinschaft (DFG; German National Science Foundation);  
 Swiss National Science Foundation (SNSF)

Biological Psychology; Clinical Psychological Science; Cognition and Emotion; Cognitive, Affective, & Behavioral Neuroscience; Depression and Anxiety; International Journal of Psychophysiology; Journal of European Psychology Students; Journal of Experimental Social Psychology; Journal of Gerontology: Psychological Sciences; Journal of Psychosomatic Research; Motivation and Emotion; Motivation Science; Personality and Individual Differences; Personality and Social Psychology Bulletin; Physiology

and Behavior; Polish Psychological Bulletin; Psychological Assessment; Psychological Bulletin; Psychological Medicine; Psychology of Sport and Exercise; Psychophysiology; Social Psychology; Stress and Health; Swiss Journal of Psychology;

## Teaching

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2019 – today	“Psychologie de la motivation dans les organisations” [Motivation psychology in organizations] (Master level seminar, University of Geneva)
2010 – today	“Les motifs et la motivation” [Motifs and motivation] (Master level seminar, University of Geneva)
2010 – 2019	“Aspects individuels et appliqués en psychologie de la motivation” [Individual and applied aspects in motivation psychology] (Master level seminar, University of Geneva)
2009 – 2010	“Les déterminants individuels de la motivation” [Individual determinants of motivation] (Master level seminar, University of Geneva)
2009 – 2010	“Observation et micro-analyse du comportement” [Observation and micro-analysis of behavior] (Bachelor level practical class in experimental psychology, University of Geneva)
2009 – today	„Colloque de recherche en orientation psychologie affective“ [Research colloquium in affective psychology] (Master level research colloquium, University of Geneva, in collaboration with Prof. Guido Gendolla)
2003 – 2018	“Motivation, affect et personnalité” [Motivation, affect, and personality] (Master level seminar, University of Geneva, in collaboration with Prof. Guido Gendolla and Dr. Nicolas Silvestrini)
2003 – 2018	“Motivation et apprentissage” [Motivation and learning] (Bachelor level course, University of Geneva, in collaboration with Prof. Guido Gendolla and Dr. Nicolas Silvestrini)
2003 – 2018	“Les bases affectives de la motivation” [Affective bases of motivation] (Bachelor level course, University of Geneva, in collaboration with Prof. Guido Gendolla and Dr. Nicolas Silvestrini)
2003 – 2018	“La personnalité, le soi et la motivation: Perspectives appliquées” [Personality, self, and motivation: Applied perspectives] (Master level course, University of Geneva, in collaboration with Prof. Guido Gendolla and Dr. Nicolas Silvestrini)
2000 – 2002	“Einführung in das Studium der Psychologie” [Introduction to the study of psychology] (Bachelor level tutorial, University of Erlangen-Nürnberg)

2001 – 2002 “Arbeitstechnik” [Learning techniques]  
(Bachelor level workshop, University of Erlangen-Nürnberg)

## Mentoring Activities – PhD Supervision

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2022 – today Leopold Roth, University of Vienna (committee member)  
“Inhibitory strength modulation. A motivation intensity theory framework for sustained self-control”

2016 – 2022 Florence Mazères, University of Geneva, **(main supervisor)**  
“L’influence des besoins d’accomplissement auto-attribués et implicites sur la mobilisation de l’effort dans une tâche cognitive” [Impact of the self-attributed and implicit needs for achievement on effort mobilization during cognitive tasks]

2021 Simona Sciara, Catholic University of Milan (reviewer)  
“Self-completion processes underlying social media use”

2019 Ekateria Plys, University of Geneva (committee member)  
“L’influence de l’affect positif et négatif sur la perception des buts de santé” [Affective influences on health goal perception]

2011 – 2016 Jessica Franzen (Grept), University of Geneva, **(main supervisor)**  
“Réactivité cardiovasculaire et musculaire durant l’anticipation et la consommation de récompenses et de punitions dans la dépression” [Cardiovascular and muscular reactivity during the anticipation and consummation of rewards and punishments in depression]

## Mentoring Activities – Master Theses (only activities as main supervisor are listed)

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2022 – today Alicia Gomez, master thesis  
“Validation en français de l’échelle ‘Unified Motives Scales’” [A French validation of the Unified Motives Scales]

2022 – today Albane Castioni, master thesis  
“Validation en français de l’échelle ‘Unified Motives Scales’” [A French validation of the Unified Motives Scales]

2022 – today Catia Morais, master thesis  
“L’impact des motifs sociaux sur la sélection de l’action” [Impact of social motives on action selection]

2022 – today Thibault Pinol, master thesis  
“L’impact des motifs sociaux sur la sélection de l’action” [Impact of social motives on action selection]

2021 – today Inès Lepreux, master thesis  
“L’impact de la congruence motivationnelle sur la santé mentale” [Impact of motivational congruence on mental health]

2021 – today Lisa Roth, master thesis  
“Théories implicites de l’intelligence et implémentation de buts d’accomplissement en milieu

- universitaire” [Implicit theories of intelligence and implementation of achievement goals at university]
- 2020 – 2022      **Dominica Martin, master thesis**  
 “Vécu affectif de personnes en traitement de cancer avec ou sans intervention de mindfulness, observations pre-post et à 3 mois” [Affective experiences of individuals following cancer treatment with versus without mindfulness intervention at 3 month follow-up]
- 2020 – 2022      **Emilie Rozand, master thesis**  
 “L’impact des motifs sociaux sur la mobilisation de l’effort” [Impact of social motives on effort mobilization]
- 2020 – 2022      **Marina Malfanti, master thesis**  
 “L’impact des motifs sociaux sur la l’apprentissage implicite” [Impact of social motives on implicit learning]
- 2020 – 2023      **Guillaume Ramos, master thesis**  
 “L’impact du motif d’accomplissement sur la fixation des objectifs” [Impact of the achievement motive on goal setting]
- 2019 – 2021      **Michaela de Jesus Pereira, master thesis**  
 “Evaluation de la motivation chez les patients avec hydrocéphalie à pression normale” [Motivation of patients with normal pressure hydrocephalus]
- 2019 – 2021      **Isabelle Schramm, master thesis**  
 “L’activation du motif de pouvoir et son impact sur l’apprentissage implicite” [Activation of the power motive and its impact on implicit learning]
- 2019 – 2021      **Marco Ferriero, master thesis**  
 “Les symptômes dépressifs et la réactivité aux récompenses sociales” [Depressive symptoms and response to social rewards]
- 2019 – 2021      **Triskèle Kast, master thesis**  
 “La dysphorie et la réactivité aux récompenses alimentaires” [Dysphoria and reactivity to food rewards]
- 2019 – 2021      **Samantha Saintus, master thesis**  
 “La dysphorie et la réponse cardiovasculaire aux incitations ” [Dysphoria and cardiovascular response to incentives]
- 2018 – 2020      **Aurélie Borghese, master thesis**  
 “La dysphorie et la réactivité aux incitations monétaires et alimentaires” [Dysphoria and reactivity to monetary and food incentives]
- 2018 – 2020      **Belinda Pollock, master thesis**  
 “Les symptômes dépressifs et la persistance face aux incitations” [Depressive symptoms and persistence for incentives]
- 2018 – 2020      **Morgane Mamie, master thesis**  
 “Les personnes dysphoriques et leur réactivité face aux récompenses monétaires et alimentaires” [Dysphoria and reactivity to monetary and food rewards]
- 2018 – 2020      **Paula Morales Arbelaez, master thesis**  
 “Impact d’une punition sociale sur la motivation des personnes dysphoriques” [Impact of a social punishment on dysphoric individuals’ motivation]

- 2018 – 2019 Isabelle Schramm, internship
- 2017 – 2019 Phebe Driebergen, master thesis  
 “Validation of the “Mind-Wandering Spontaneous (MW-S) and the Mind Wandering-Deliberate (MW-D)” scales. Individual Differences in Spontaneous and Deliberate Mind-wandering and the Tendency to Experience Positive and Negative Affect”
- 2017 – 2019 Roxane Ducommun, master thesis  
 “Le fit régulateur peut-il jouer un rôle sur la motivation et la performance ?” [Regulatory fit and its impact on motivation and performance]
- 2017 – 2019 Sophia Besson, master thesis  
 “Impact du motif implicite d’affiliation sur la mobilisation de l’effort mesurée par l’activité cardiovasculaire” [Impact of the implicit affiliation motive on cardiovascular effort mobilization]
- 2017 – 2019 Anna Musard, master thesis  
 “L’effet du fit régulateur sur l’effort cognitif évalué via mesures cardiovasculaires” [Impact of regulatory fit on cardiovascular measures of cognitive effort]
- 2016 – 2020 Rubina Nicolet, master thesis  
 “Médiation par la motivation autodéterminée du lien entre l’écoute de musique et la procrastination” [Mediation of the link between music listening and procrastination by self determination]
- 2016 – 2018 Vanessa Marti, master thesis  
 “L’impact de l’activation du motif implicite de pouvoir par amorçage subliminal sur la mobilisation de l’effort” [Impact of the activation of the implicit power motive via subliminal priming on effort mobilization]
- 2016 – 2018 Chloé Pac, master thesis  
 “Amorçage du motif d’affiliation : Impact sur la mobilisation de l’effort” [Priming of the affiliation motive: Impact on effort mobilization]
- 2016 – 2018 Adrien Chaillot, master thesis  
 “L’impact de l’activation du besoin d’accomplissement sur la mobilisation de l’effort” [Impact of the activation of the achievement motive on effort mobilization]
- 2016 – 2017 Alessio Giarrizzo, internship
- 2016 – 2017 Maria Raton Ramos, master thesis  
 “Dysphorie et persistance dans la tâche : L’influence des stop-rules” [Dysphoria and task persistence : On the influence of stop-rules]
- 2015 – 2017 Laura Sauterel, master thesis  
 “L’influence de l’humeur sur la mobilisation de l’effort et le locus de contrôle en contexte de récompense sociale” [Impact of mood on effort mobilization and locus of control in a social reward context]
- 2015 – 2017 Jennifer Pestana Santos, master thesis  
 “L’humeur et l’instrumentalité du succès : Quel impact sur la mobilisation de l’effort ?” [Mood and success instrumentality: About the impact on effort mobilization]
- 2015 – 2017 Maike Ratkaj, master thesis  
 “Construction and validation of an indirect measure of memory self-efficacy”

- 2014 – 2017      Anaïs Berger, master thesis  
 “L’entraînement à l’effort comme limite possible à la loi du moindre effort” [A limit of the law of least effort: Learned industriousness]
- 2014 – 2016      Blanche Pirotte, master thesis  
 “L’impact du motif d’accomplissement sur l’investissement de l’effort mesuré par l’activité cardiovasculaire” [Impact of the achievement motive on cardiovascular measures of effort investment]
- 2014 – 2016      Andrea Krauthammer, master thesis  
 “L’influence de l’humeur sur la fixation des objectifs et l’efficacité de soi” [Mood influences on standard setting and self-efficacy]
- 2014 – 2015      Daphne Citherlet, master thesis  
 “Biais attentionnel des personnes dysphoriques et nondysphoriques envers des stimuli de récompense monétaire” [Attentional biases of dysphorics and non dysphorics towards monetary incentives]
- 2014              Tiffany Baer, internship
- 2013 – 2015      Santita Kadri, master thesis  
 “Influence du motif de pouvoir et de la difficulté de la tâche sur la réactivité cardiovasculaire” [Influence of the power motive and task difficulty on cardiovascular reactivity]
- 2013              Larisa Morosan, internship  
 “Préparation d’une étude sur l’incidence des formes normales et pathologiques de la tristesse dans la population générale” [Preparation of a study on the incidence of normal and pathological forms of sadness in the general population]
- 2013              Marlene Nefjodov, internship
- 2012 – 2015      Pawel Furmanczyk, master thesis  
 “L’influence de la dysphorie et de l’amorçage de différents niveaux de récompense sur la performance” [Influence of dysphoria and reward priming on performance]
- 2012 – today     Eda Yürük, master thesis  
 “L’influence de la dysphorie et de l’amorçage d’une récompense sur la réactivité cardiovasculaire” [Influence of dysphoria and reward priming on cardiovascular reactivity]
- 2012 – 2014      Lydia Lombardi, master thesis  
 “L’influence de la dysphorie et d’une punition sur la performance” [Influence of dysphoria and punishment on performance]
- 2011 – 2014      Drita Selimi Haliti, master thesis  
 “L’Influence du motif de pouvoir et de la difficulté d’une tâche sur la réactivité cardiovasculaire” [Influence of the power motive and task difficulty on cardiovascular reactivity]
- 2011 – 2012      Caroline Louis, internship  
 “Travail et identité, quels enjeux dans un contexte de réadaptation professionnel ?” [Work and identity, what challenges in a context of professional readaptation?]
- 2010 – 2012      Ariane Noël, master thesis  
 “Perception du temps et dépression” [Time perception and depression]



- 2010 – 2012      Cyrielle Rossier, master thesis  
 “L'influence de la dysphorie sur la mobilisation de l'effort et la performance mnésique dans un contexte de recompense” [Influence of dysphoria on effort mobilization and memory performance in a reward context]
- 2010 – 2011      Fanny Délorme, internship  
 “L'utilisation du Thematic Apperception Test (TAT) en contexte clinique” [Use of the Thematic Apperception Test (TAT) in a clinical context]
- 2010              Katharina Verena Bergmann, internship
- 2009 – 2011      Olga Abramova, master thesis  
 “L'effet de l'humeur dépressive et de la difficulté d'une tâche sur la réactivité cardiovasculaire” [Effect of depressed mood and task difficulty on cardiovascular reactivity]
- 2009              Pawel Furmanczyk, bachelor thesis  
 “Mood-discounting and dysphoria: Effects on effort-related cardiovascular response”
- 2008 – 2010      Jessica Grept, master thesis  
 “L'influence de l'humeur actuelle et dispositionnelle sur la mobilisation de l'effort et sur la mémoire de reconnaissance dans un paradigme de mood discounting” [Influence of current and dispositional mood on effort mobilization and memory performance in a mood discounting paradigm]
- 2007 – 2009      Laurent Schüpbach, bachelor thesis  
 “Effet réduit de la mobilisation de l'effort cardio-vasculaire face à une récompense ou une punition dans la dysphorie” [Reduced cardiovascular effort mobilization in dysphoria in view of a reward or punishment]
- 2006 – 2008      Isabelle Ancel Joye, diploma thesis  
 “Effets de la récompense sur la réactivité cardiovasculaire des personnes dysphoriques et non dysphoriques avec des tâches à difficulté vague” [Reward effects on cardiovascular reactivity of dysphoric and non dysphoric individuals in a task with unclear task difficulty]
- 2006 – 2007      Alessandra Dosch, master equivalent thesis  
 “L'influence de la dysphorie sur le jugement de l'attrait d'actions” [Influence of dysphoria on action attractiveness judgments]
- 2005 – 2007      Carla Rocio Grotta, master equivalent thesis  
 “Effets de l'humeur et de la prédisposition à la dépression sur les standards de performance et la créativité” [Effects of mood and depression predisposition on performance standards and creativity]
- 2004 – 2006      Melina Agassiz & Sandrine Oliveira, master equivalent thesis  
 “L'influence de l'humeur naturelle sur la mobilisation de l'effort selon la difficulté d'une tâche d'attention sélective” [Influence of natural mood on effort mobilization according to the difficulty of a selective attention task]
- 2003 – 2006      Mélanie Zweifel, master equivalent thesis  
 “L'estime de soi, l'humeur et leur impact sur la motivation” [Self-esteem, mood, and their impact on motivation]

- 2003 – 2005 David Donnicola, master equivalent thesis  
 “Le lien entre la dépression en tant qu’humeur négative, la difficulté d’une tâche et la motivation” [Link between depression, negative mood, task difficulty, and motivation]
- 2003 – 2005 Natalia Grajek & Annick Tinembart, master equivalent thesis  
 “Comment la motivation varie-t-elle chez des individus sujets à des affects dépressifs et à une estime de soi négative ?” [Variation of motivation in depression-prone and negative self-esteem individuals]

## Professional Memberships

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Association for Psychological Science (APS)  
 Association du corps des collaborateurs et collaboratrices à l’enseignement et à la recherche en psychologie (ACERP, Association of the mid-level faculty staff of the University of Geneva)  
 Deutsche Gesellschaft für Psychologie (DGPs, German Association of Psychology)  
 Schweizerische Gesellschaft für Psychologie (SGP, Swiss Psychological Society)  
 Society for Psychophysiological Research (SPR)  
 Society for the Science of Motivation (SSM)

## Organizational and Committee Involvement

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- 2018 – 2020 Member of the committee responsible for the renewal of academic positions at the Faculty of Psychology and Educational Sciences (University of Geneva)
- 2011 – today Representative of the affective psychology unit in the Library Committee (University of Geneva)
- 2011 – 2014 /  
2018 – today Vice-president and President of the Association of the mid-level faculty staff of the University of Geneva (“Association du corps des collaborateurs et collaboratrices à l’enseignement et à la recherche en psychologie”, ACERP)
- 2010 – today Member of the Study Plan Committee of the master orientation in affective psychology (University of Geneva)
- 2010 – today Member of the Study Plan Committee of the master orientation in applied psychology (University of Geneva)
- 2009 – today Member of the “Conseil Participatif” (Faculty Council, main decision-making instance of the Faculty of Psychology and Educational Sciences of the University of Geneva)
- 2008 – today Representative of the mid-level faculty staff in 6 nomination committees, 5 promotion committees, and 2 renewal committees at the University of Geneva

2005 – 2011	Member of the Library Committee of the Faculty of Psychology and Educational Sciences of the University of Geneva
2005 – 2011	Member of the Study Plan Committee of the Faculty of Psychology and Educational Sciences of the University of Geneva

### Functions in Research Societies

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2022 – 2023	Member of the Program Committee and Local Organization Committee of the International Organization of Psychophysiology (IOP2023)
2019 – 2021	Member of the Program Committee of the Society for Psychophysiological Research
2014 – today	Chair of the Award Committee of the Society for the Science of Motivation
2011 – 2013	Member of the Award Committee of the Society for the Science of Motivation
2009 – 2015	Member of the Elections Committee of the Society for the Science of Motivation

### Contributions to Knowledge Transfer

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2021	Invited lecture on “Motivation at work”, organized by “Verticité Architecture”, Geneva, Switzerland
2018	Invited lecture on “Motivation at work”, organized by “Burckhardt + Partner” (architects), Geneva, Switzerland
2016	Invited lecture on “Motivation in the work with rehabilitation patients” as part of a congress about “Motivation to change”, organized by the “Clinique romande de réadaptation”, Sion, Switzerland
2015	One-day public hands-on demonstration on “The face does not lie: Physiological measures of feelings” as part of the 40 <sup>th</sup> anniversary of the Faculty of Psychology and Educational Sciences, University of Geneva
2014	Invited lecture on “Motivation: The ‘why’ and ‘how’ of behavior” as part of an applied congress about autism and leisure activities, organized by “Autismus Deutsche Schweiz”, Zurich, Switzerland
2014	Public lecture on “Depression and motivation: Two incompatible realities?” as part of the public lectures series of the University of Geneva
2009	One-day public hands-on workshop on “Physiological measures in psychological research” as part of the 450 <sup>th</sup> anniversary of the University of Geneva

2008 “Depression and motivation“. Invited thesis presentation on the annual diploma ceremony of the Faculty of Psychology and Educational Sciences of the University of Geneva, Geneva, Switzerland.

## Languages

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German	Native language
French	High proficiency
English	High proficiency
Spanish	Basic knowledge

## Articles in Peer-Reviewed Journals

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Décombe, A., **Brinkmann, K.**, Merenciano, M., Capdevielle, D., Gendolla, G. H. E., & Raffard, S. (2022). Cognitive effort in schizophrenia: Dissimilar effects on cardiovascular activity and subjective effort. *Current Psychology*. doi: 10.1007/s12144-022-03145-4

Mazeris, F., **Brinkmann, K.**, & Richter, M. (2021a). Explicit achievement motive strength determines effort-related myocardial beta-adrenergic activity if task difficulty is unclear but not if task difficulty is clear. *International Journal of Psychophysiology*, 169, 11-19. doi: 10.1016/j.ijpsycho.2021.08.004

Mazeris, F., **Brinkmann, K.**, & Richter, M. (2021b). Motivated but not engaged: The implicit achievement motive requires difficult or unclear task difficulty conditions to exert an impact on effort. *Journal of Research in Personality*, 94, 104145. doi: 10.1016/j.jrp.2021.104145

Richter, M., Mazeris, F., & **Brinkmann, K.** (2021). Clarity of task difficulty moderates the impact of the explicit achievement motive on physical effort in hand grip tasks. *PLoS ONE*, 16, e0252713. doi: 10.1371/journal.pone.0252713

**Brinkmann, K.**, Richter, M., & Gendolla, G. H. E. (2021). The intensity side of volition: A theoretical and empirical overview of effortful striving. *Zeitschrift für Sportpsychologie [Journal of Sports Psychology]*, 28, 97-108. doi: 10.1026/1612-5010/a000323

**Brinkmann, K.**, & Gendolla, G. H. E. (2020). When should I stop? Dysphoria leads to impaired task persistence via negative mood. *Swiss Journal of Psychology*, 79, 55-61. doi: 10.1024/1421-0185/a000235

Mazeris, F., **Brinkmann, K.**, & Richter, M. (2019). Implicit achievement motive limits the impact of task difficulty on effort-related cardiovascular response. *Journal of Research in Personality*, 82, Article 103842. doi: 10.1016/j.jrp.2019.06.012

Franzen, J.\*, **Brinkmann, K.**\*, Gendolla, G. H. E., & Sentissi, O. (2019). Major depression impairs incentive processing: Evidence from the heart and the face. *Psychological Medicine*, 49, 922-930. doi: 10.1017/S0033291718001526. \*shared first authorship

**Brinkmann, K.**, & Franzen, J. (2017). Blunted cardiovascular reactivity during social reward anticipation in subclinical depression. *International Journal of Psychophysiology*, 119, 119-126. doi: 10.1016/j.ijpsycho.2017.01.010

Franzen, J., & **Brinkmann, K.** (2016a). Anhedonic symptoms of depression are linked to reduced motivation to obtain a reward. *Motivation and Emotion*, 40, 300-308. doi:10.1007/s11031-015-9529-3

Franzen, J., & **Brinkmann, K.** (2016b). Wanting and liking in dysphoria: Cardiovascular and facial EMG responses during incentive processing. *Biological Psychology*, 121, 19-29. doi:10.1016/j.biopsycho.2016.07.018

Franzen, J., & **Brinkmann, K.** (2015). Blunted cardiovascular reactivity in dysphoria during reward and punishment anticipation. *International Journal of Psychophysiology*, 95, 270-277. doi:10.1016/j.ijpsycho.2014.11.007

**Brinkmann, K.,** Franzen, J., Rossier, C., & Gendolla, G. H. E. (2014). I don't care about others' approval: Dysphoric individuals show reduced effort mobilization for obtaining a social reward. *Motivation and Emotion, 38*, 790-801. doi: 10.1007/s11031-014-9437-y

**Brinkmann, K.,** & Franzen, J. (2013). Not everyone's heart contracts to reward: Insensitivity to varying levels of reward in dysphoria. *Biological Psychology, 94*, 263-271. doi: 10.1016/j.biopsycho.2013.07.003

Richter, M., Wright, R., **Brinkmann, K.,** & Gendolla, G. H. E. (2013). Motivation. *Oxford Bibliographies Online: Psychology*. doi: 10.1093/obo/9780199828340-0039

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**Brinkmann, K.,** & Gendolla, G. H. E. (2007). Dysphoria and mobilization of mental effort: Effects on cardiovascular reactivity. *Motivation and Emotion, 31*, 1, 71-82. doi: 10.1007/s11031-007-9054-0

Gendolla, G. H. E., & **Brinkmann, K.** (2005). The role of mood states in self-regulation: Effects on action preferences and resource mobilization. *European Psychologist, 10*, 187-198. doi: 10.1027/1016-9040.10.3.187

## Monographs

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**Brinkmann, K.** (2008). *Depression and motivation: The influence of dysphoria and task characteristics on cardiovascular measures of motivational intensity*. Dissertation Thesis, University of Geneva: <http://www.unige.ch/cyberdocuments/theses2008/BrinkmannK/these.pdf>

**Brinkmann, K.** (2002). *Befunde zu einem neuen computergestützten Aufmerksamkeitstest und seinem Einsatz bei der Kontrolle von kognitiven Nebenwirkungen antiepileptischer Medikation [Validation of a new computer-aided attention test in an epileptic sample]*. Unpublished Diploma Thesis, University of Erlangen-Nürnberg.

## Book Chapters

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**Brinkmann, K.**, Mazeris, F., & Richter, M. (2023). Motives, effort, and cardiovascular response. In O. C. Schultheiss & J. S. Pang (Eds.), *Implicit motives (2<sup>nd</sup> ed.)*. Oxford University Press. Chapter accepted for publication.

Wegner, M., & **Brinkmann, K.** (2023). Implicit motives in sport and exercise. In J. Schüler, M. Wegner, H. Plessner, & R. C. Eklund (Eds.), *Sport and exercise psychology: Theory and application* (pp. 193-222). Springer.

Franzen, J., **Brinkmann, K.**, & Gendolla, G. H. E. (2016). L'influence de l'humeur sur la motivation. In E. Laurent & P. Vandel (Eds.), *De l'humeur quotidienne à la dépression en psychologie cognitive, neurosciences et psychiatrie* (pp. 53-67). Paris, France: DeBoeck Supérieur.

**Brinkmann, K.**, & Franzen, J. (2015). Depression and self-regulation: A motivational analysis and insights from effort-related cardiovascular reactivity. In G. H. E. Gendolla, M. Tops, & S. Koole (Eds.), *Handbook of biobehavioral approaches to self-regulation* (pp. 333 – 347). New York, NY: Springer.

**Brinkmann, K.**, Richter, M., & Gendolla, G. H. E. (2013). Active-Coping-Ansatz [active coping]. In M. A. Wirtz & J. Strohmer (Eds.), *Dorsch. Lexikon der Psychologie [Dorsch. Encyclopedia of psychology]* (16th ed., pp. 95–96). Bern, Switzerland: Huber.

Gendolla, G. H. E., **Brinkmann, K.**, & Richter, M. (2013). Selbstinvolvierung [self-involvement]. In M. A. Wirtz & J. Strohmer (Eds.), *Dorsch. Lexikon der Psychologie [Dorsch. Encyclopedia of psychology]* (16th ed., p. 1396). Bern, Switzerland: Huber.

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Gendolla, G. H. E., **Brinkmann, K.** & Silvestrini, N. (2012). Gloomy and lazy? On the impact of mood and depressive symptoms on effort-related cardiovascular response. In R. A. Wright & G. H. E. Gendolla (Eds.), *How motivation affects cardiovascular response: Mechanisms and applications* (pp. 139 – 155). Washington, DC: APA Press.

Gendolla, G. H. E., & **Brinkmann, K.** (2009). Reward. In D. Sander & K. R. Scherer (Eds.), *Oxford companion to the affective sciences* (pp. 344-346). New York, NY: Oxford University Press.

Gendolla, G. H. E., Richter, M., & **Brinkmann, K.** (2008). The role of self-involvement in the development of cardiovascular disease: A motivational analysis. In L. Sher (Ed.), *Psychological factors and cardiovascular disorders: The role of stress and psychosocial influences* (pp. 181-193). New York: Nova Science Publishers.

Gendolla, G. H. E., **Brinkmann, K.**, & Richter, R. (2007). Mood, motivation, and performance: An integrative theory, research, and applications. In A. M. Lane (Ed.), *Mood and human performance: Conceptual, measurement, and applied issues* (p. 35-62). Hauppauge, NY: Nova Science Publishers.

## Symposia Organization

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**Brinkmann, K.**, & Bernecker, K. (2022, September). *Recent advances in motivation science II: Individual differences*. Symposium chaired at the 17. Congress of the Swiss Psychological Society, Zurich, Switzerland.

**Brinkmann, K.** (2019, September). *Self-regulation and effort I: Affective influences and consequences*. Symposium chaired at the 16. Congress of the Swiss Psychological Society, Bern, Switzerland.

**Brinkmann, K.**, & Schüler, J. (2019, Mai). *Behavioral and neurobiological associations of implicit and explicit motives*. Symposium chaired at the 31. Annual Convention of the Association for Psychological Science, Washington, DC, USA.

**Brinkmann, K.** (2017, October). *Impaired processing of rewards and punishments in affective disorders during anticipation and consummation*. Symposium chaired at the 57. Annual Meeting of the Society for Psychophysiological Research, Vienna, Austria.

**Brinkmann, K.** (2017, September). *Recent advances in motivation research: individual differences*. Symposium chaired at the 15. Congress of the Swiss Psychological Society, Lausanne, Switzerland.

Richter, M., & **Brinkmann, K.** (2017, March). *The psychophysiology of motivation*. Symposium chaired at the biennial International Convention on Psychological Science, Vienna, Austria.

**Brinkmann, K.**, & Job, V. (2015, September). *Implicit motivation*. Symposium chaired at the 14. Congress of the Swiss Psychological Society, Geneva, Switzerland.

**Brinkmann, K.**, & Richter, M. (2014, September). *Physiologische Korrelate motivierten Verhaltens [Physiological correlates of motivated behavior]*. Symposium chaired at the 49. Kongress der Deutschen Gesellschaft für Psychologie (DGPs), Bochum, Germany.

**Brinkmann, K.** (2014, May). *On feeling blue: Consequences of negative affect on healthy and clinical populations*. Symposium chaired at the 26. Annual Convention of the Association for Psychological Science, San Francisco, CA, USA.



**Brinkmann, K.** (2014, May). *Psychophysiology of motivation in applied and clinical contexts*. Symposium chaired at the 7. Annual Meeting of the Society for the Study of Motivation, San Francisco, CA, USA.

**Brinkmann, K.** (2013, October). *Reward processing dysfunction in depression: From anticipation, to consummation, to memory*. Symposium chaired at the 53. Annual Meeting of the Society for Psychophysiological Research, Florence, Italy.

**Brinkmann, K.** (2013, September). *Crossing motivational borders: Motivation in the applied context*. Symposium chaired at the 13. Conference of the Swiss Psychological Society (SSP/SGP), Basel, Switzerland.

## Invited Scientific Talks

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**Brinkmann, K.** (2022, August). *Do achievement-motivated individuals invest more effort? Evidence from cardiovascular and physical resource mobilization*. Invited talk at the “Nature and value of effort workshop”, University of Neuchâtel, Switzerland.

**Brinkmann, K.** (2021, December). *Depression and effort: A motivational deficit?* Invited talk at the Research Centre for Brain and Behaviour at Liverpool John Moores University, UK.

**Brinkmann, K.** (2021, June). *Strengen sich Leistungsmotivierte stärker an? [Do achievement-motivated individuals mobilize more effort?]*. Invited talk at Friedrich-Alexander University Erlangen-Nürnberg, Germany.

**Brinkmann, K.** (2019, Mai). *Haben Anreize einen Einfluss auf die Anstrengungsmobilisierung Depressiver? [Do incentives have an impact on depressed individuals' effort mobilization?]*. Invited talk at the University Hospitals of Bern, Switzerland.

**Brinkmann, K.** (2018, November). *Dépression et mobilisation de l'effort – un déficit motivationnel ? [Depression and effort mobilization – a motivational deficit?]*. Invited talk at the University of Grenoble, France.

**Brinkmann, K.** (2018, June). *Dépression et motivation : Les déterminants de la mobilisation de l'effort [Depression and motivation: The determinants of effort mobilization]*. Invited talk at the University of Liège [Luik], Belgium.

**Brinkmann, K.** (2017, October). *Les déterminants interindividuels de la motivation [Interindividual determinants of motivation]*. Invited talk at the Cognitive and Affective Regulation Laboratory of the University of Lausanne, Switzerland.

**Brinkmann, K.** (2009, June). *Depressed mood and motivational intensity: The influence of dysphoria, task difficulty, and task context on cardiovascular reactivity*. Invited talk at the University of Milan, Milan, Italy.

## Paper Presentations

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**Brinkmann, K.,** Schramm, I., & Rozand, E. (2022, September). Der Anreiz eines emotionalen Gesichtsausdrucks für die Anstrengungsbereitschaft hängt vom impliziten Anschluss- und Machtmotiv ab [Impact of facial expressions of emotion on effort depends on implicit affiliation and power motives]. Paper presented at the Motivationspsychologisches Kolloquium [Motivation colloquium], Osnabrück, Germany.

**Brinkmann, K.,** & Schramm, I. (2022, September). *Facial expressions of emotion influence task persistence and engagement in dependence on people's implicit motives*. Paper presented at the 17. Congress of the Swiss Psychological Society, Zurich, Switzerland.

**Brinkmann, K.,** Mazerres, F., & Richter, M. (2019, October). *Do achievement motivated people invest more effort? Studies on cardiovascular and physical resource mobilization*. Paper presented at the Motivationspsychologisches Kolloquium [Motivation colloquium], Berlin, Germany.

**Brinkmann, K.,** Mazerres, F., & Richter, M. (2019, September). *The joint impact of task difficulty and the need for achievement on effort mobilization*. Paper presented at the 16. Congress of the Swiss Psychological Society, Bern, Switzerland.

**Brinkmann, K.,** Mazerres, F., & Richter, M. (2019, Mai). *Direct and indirect effects of the implicit achievement motive on effort-related cardiovascular reactivity*. Paper presented in a symposium at the 31. Annual Convention of the Association for Psychological Science, Washington, DC, USA.

Richter, M., Mazerres, F., & **Brinkmann, K.** (2019, Mai). *The impact of the explicit achievement motive and task demand on physical effort*. Paper presented in a symposium at the 31. Annual Convention of the Association for Psychological Science, Washington, DC, USA.

Richter, M., Mazerres, F., & **Brinkmann, K.** (2019, April). *The impact of the implicit achievement motive on effort-related sympathetic activity depends on the clarity of task demand*. Paper presented in a symposium at the TeaP 2019: Tagung experimentell arbeitender Psychologen, London, UK.

**Brinkmann, K.,** Mazerres, F., & Richter, M. (2018, Mai). *Task difficulty moderates the implicit achievement motive's impact on effort-related cardiovascular reactivity*. Paper presented in a symposium at the 30. Annual Convention of the Association for Psychological Science, San Francisco, CA, USA.

Richter, M., Mazerres, F., & **Brinkmann, K.** (2018, Mai). *The impact of the explicit achievement motive on effort mobilization*. Paper presented in a symposium at the 30. Annual Convention of the Association for Psychological Science, San Francisco, CA, USA.

Gendolla, G.H.E., & **Brinkmann, K.** (2018, January). *Depression vulnerability, appraisal biases, and effort mobilization*. Talk at the Kick-Off Meeting of the EU Project "Assessing and Enhancing Emotional Competence for Well-Being (ECoWeB) in the Young", Munich, Germany.

**Brinkmann, K.,** & Franzen, J. (2017, October). *Differential response pattern to reward and punishment anticipation and consummation in depression*. Paper presented in a symposium at 57. Annual Meeting of the Society for Psychophysiological Research, Vienna, Austria.

**Brinkmann, K., Mazeret, F., & Richter, M.** (2017, October). *Einfluss von Leistungsmotiv und Aufgabenschwierigkeit auf die Anstrengungsmobilisierung [Impact of the achievement motive and task difficulty on effort mobilization]*. Paper presented at the Motivationspsychologisches Kolloquium [Motivation colloquium], Trier, Germany.

Mazeret, F., **Brinkmann, K., & Richter, M.** (2017, September). *The strength of the implicit need for achievement determines effort-related cardiovascular reactivity in a hard task*. Paper presented in a symposium at the 15. Congress of the Swiss Psychological Society, Lausanne, Switzerland.

**Brinkmann, K., & Franzen, J.** (2017, September). *Dysphoric individuals do mobilize effort to obtain rewards...if they are high enough!* Paper presented in a symposium at the 15. Congress of the Swiss Psychological Society, Lausanne, Switzerland.

**Brinkmann, K., & Franzen, J.** (2017, July). *Not motivated despite rewards and punishments? Evidence from effort-related cardiovascular reactivity of dysphoric individuals*. Paper presented in a symposium at the 18. General Meeting of the European Association of Social Psychology, Granada, Spain.

**Brinkmann, K., & Franzen, J.** (2017, March). *Psychophysiological aspects of reward and punishment processing in depression*. Paper presented in a symposium at the biennial International Convention on Psychological Science, Vienna, Austria.

**Brinkmann, K., & Franzen, J.** (2016, July). *Reward and punishment responsiveness in subclinical depression*. Paper presented in an invited symposium at the Conference on Motivation and Social Perception, Gdansk, Poland.

**Brinkmann, K., & Franzen, J.** (2016, Mai). *Wanting in dysphoria: Reduced effort-related cardiovascular reactivity during reward and punishment anticipation*. Paper presented at the 28. Annual Convention of the Association for Psychological Science, Chicago, IL, USA.

**Brinkmann, K., & Franzen, J.** (2016, Mai). *Wanting and liking of rewards and punishments in a clinically depressed sample: Evidence for a differential response pattern*. Paper presented at the 9. Annual Meeting of the Society for the Study of Motivation, Chicago, IL, USA.

Franzen, J., & **Brinkmann, K.** (2015, September). *Cardiovascular and muscular responses during incentive anticipation and consumption in dysphoria*. Paper presented in a symposium at the 14. Congress of the Swiss Psychological Society, Geneva, Switzerland.

Franzen, J., & **Brinkmann, K.** (2015, March). *Wanting in dysphoria: Reduced physiological and behavioral responses during monetary reward and punishment anticipation*. Paper presented in a symposium at the Inaugural International Convention of Psychological Science (ICPS), Amsterdam, Netherlands.

**Brinkmann, K., & Franzen, J.** (2014, September). *Dysphorie und motivationale Defizite: Verminderte kardiovaskuläre Reaktivität bei Antizipation positiver und negativer Anreize [Dysphoria and motivational deficits: Reduced cardiovascular reactivity during anticipation of positive and negative incentives]*. Paper presented in a symposium at the 49. Kongress der Deutschen Gesellschaft für Psychologie (DGPs), Bochum, Germany.

**Brinkmann, K., & Franzen, J.** (2014, May). *Dysphorics' reduced effort-related cardiovascular reactivity generalizes to anticipation of non-monetary rewards and punishments*. Paper presented in a symposium at the 26. Annual Convention of the Association for Psychological Science, San Francisco, CA, USA.

Franzen, J., & **Brinkmann, K.** (2014, May). *Reduced cardiovascular reactivity during monetary and non-monetary reward anticipation in dysphoria*. Paper presented in a symposium at the 7. Annual Meeting of the Society for the Study of Motivation, San Francisco, CA, USA.

**Brinkmann, K.** (2013, October). *Attenuated effort-related cardiovascular reactivity during reward anticipation in sub-clinical depression*. Paper presented in a symposium at the 53. Annual Meeting of the Society for Psychophysiological Research, Florence, Italy.

**Brinkmann, K.** (2013, September). *Reduced effort mobilization to monetary and nonmonetary rewards and punishments in dysphoria*. Paper presented in a symposium at the 13. Conference of the Swiss Psychological Society (SSP/SGP), Basel, Switzerland.

**Brinkmann, K.** (2012, September). *Lohnt sich die Anstrengung? Belohnungs- und Bestrafungsinsensibilität bei Depression aus kardiovaskulärer Sicht [Is it worth the effort? Reward and punishment insensitivity in depression from a cardiovascular perspective]*. Paper presented at the 48. Kongress der Deutschen Gesellschaft für Psychologie (DGPs), Bielefeld, Germany.

**Brinkmann, K.** (2011, September). *Depression from a motivational perspective of mood influences on effort mobilization*. Paper presented in a symposium at the 12. Conference of the Swiss Psychological Society (SSP/SGP), Fribourg, Switzerland.

**Brinkmann, K.** (2010, September). *Depression und Anstrengung? Untersuchung von Kontextfaktoren und vermittelnden Einflüssen auf Grundlage von Studien zur kardiovaskulären Reaktivität [Depression and effort mobilization? Investigation of contextual and mediating influences based on cardiovascular reactivity studies]*. Paper presented at the 47. Kongress der Deutschen Gesellschaft für Psychologie (DGPs), Bremen, Germany.

**Brinkmann, K.** (2009, May). *Influence of dysphoria and task difficulty on effort-related cardiovascular response*. Paper presented in a symposium at the 2. Meeting of the Society for the Study of Motivation, San Francisco, CA, USA.

**Brinkmann, K.** (2008, September). *Motivationale Defizite bei Depression? Effekte von Dysphorie auf Anstrengungsmobilisierung [Motivational deficits in depression? Effects of dysphoria on effort mobilization]*. Paper presented at the 28. Motivationspsychologisches Kolloquium, Trier, Germany.

**Brinkmann, K., Gendolla, G. H. E., & Ancel Joye, I.** (2008, July). *Dysphoria and reward insensitivity: Performance incentives do not lead to increased cardiovascular response*. Paper presented in a symposium at the XXIX International Congress of Psychology, Berlin, Germany.

**Brinkmann, K.** (2008, May). *Depression, motivational intensity, and responsiveness to reward and punishment*. Paper presented in a symposium at the Inaugural Meeting of the Society for the Study of Motivation, Chicago, IL, USA.

**Brinkmann, K., & Gendolla, G. H. E., & Ancel Joye, I.** (2007, October). *Dysphoric individuals do not respond to reward: Research on cardiovascular reactivity*. Paper presented in a symposium at the 47. Annual Meeting of the Society for Psychophysiological Research, Savannah, GA, USA.

**Brinkmann, K., & Gendolla, G. H. E.** (2007, September). *Selbstregulation der Ressourcenmobilisierung: Effekte von Dysphorie und Aufgabenschwierigkeit [Self-regulation of resource mobilization: Effects of dysphoria and task difficulty]*. Paper presented at the 11. Tagung der Fachgruppe Sozialpsychologie der Deutschen Gesellschaft für Psychologie, Freiburg i. Br., Germany.

**Brinkmann, K., & Gendolla, G.H. E.** (2006, September). *Haben depressive Personen ein motivationales Defizit im Sinne anstrengungsbezogener kardiovaskulärer Reaktivität? [Do depressed individuals have a motivational deficit regarding effort-related cardiovascular reactivity?]* Paper presented in a symposium at the 45. Kongress der Deutschen Gesellschaft für Psychologie (DGPs), Nürnberg, Germany.

**Brinkmann, K., & Gendolla, G. H. E.** (2006, March). *Zum Einfluss von Depressivität und Aufgabenschwierigkeit auf anstrengungsbezogene kardiovaskuläre Reaktivität [On the influence of depression and task difficulty on effort-related cardiovascular reactivity]*. Paper presented at the 48. Tagung experimentell arbeitender Psychologen (TeaP), Mainz, Germany.

Gendolla, G. H. E., & **Brinkmann, K.** (2006, January). *Depression and mobilization of mental effort*. Paper presented at the University of Kansas, KS, USA.

**Brinkmann, K., & Gendolla, G. H. E.** (2005, September). *Depression and mobilization of mental effort: Impact of vulnerability for depression on cardiovascular reactivity*. Paper presented at the 9. Congress of the Swiss Society of Psychology (SSP), Geneva, Switzerland.

**Brinkmann, K., & Gendolla, G. H. E.** (2005, April). *Zur Rolle von Depressivität bei der Mobilisierung mentaler Anstrengung [On the role of depression in the mobilization of mental effort]*. Paper presented at the 47. Tagung experimentell arbeitender Psychologen (TeaP), Regensburg, Germany.

## Poster Presentations

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**Brinkmann, K., & Schramm, I.** (2021, October). *Facial expressions of emotion influence task persistence in dependence on people's implicit motives*. Poster presented at the 40. Motivationspsychologisches Kolloquium [Motivation colloquium], Zurich, Switzerland.

**Brinkmann, K., Mazeres, F., & Richter, M.** (2019, May). *Direct and indirect effects of the implicit achievement motive on effort-related cardiovascular reactivity*. Poster presented at the 12. Annual Meeting of the Society for the Science of Motivation, Washington, DC, USA.

Mazeres, F., **Brinkmann, K., & Richter, M.** (2019, May). *Task clarity determines the explicit achievement motive's impact on effort-related cardiovascular reactivity*. Poster presented at the 12. Annual Meeting of the Society for the Science of Motivation, Washington, DC, USA.

Mazeres, F., **Brinkmann, K., & Richter, M.** (2019, May). *The direct impact of the self-attributed need for achievement on effort mobilization depends on the clarity of task difficulty*. Poster presented at the 31. Annual Convention of the Association for Psychological Science, Washington, DC, USA.

**Brinkmann, K., Mazerer, F., & Richter, M.** (2018, May). *Task difficulty moderates the implicit achievement motive's impact on effort-related cardiovascular reactivity*. Poster presented at the 11. Annual Meeting of the Society for the Science of Motivation, San Francisco, CA, USA.

Mazerer, F., **Brinkmann, K., & Richter, M.** (2017, May). *High achievement motivated individuals mobilize more effort during an achievement task than low achievement motivated individuals*. Poster presented at the 29. Annual Convention of the Association for Psychological Science, Boston, MA, USA.

Mazerer, F., **Brinkmann, K., & Richter, M.** (2017, May). *Effort mobilization during an achievement task corresponds to the level of self-reported achievement motivation*. Poster presented at the 10. Annual Meeting of the Society for the Science of Motivation, Boston, MA, USA.

Mazerer, F., **Brinkmann, K., & Richter, M.** (2017, March). *Individuals with a low achievement motive perceive task success as less important and mobilize less effort*. Poster presented at the biennial International Convention on Psychological Science, Vienna, Austria.

Franzen, J., & **Brinkmann, K.** (2014, May). *Reduced motivation to obtain a reward: Evidence from physiological and behavioral outcomes*. Poster presented at the 26. Annual Convention of the Association for Psychological Science, San Francisco, CA, USA.

Franzen, J., & **Brinkmann, K.** (2014, February). *Wanting in dysphoria: Anhedonic symptoms play an important role in reduced motivation to obtain a monetary reward*. Poster presented at the Annual Research Forum of the National Center of Affective Sciences, Geneva, Switzerland.

**Brinkmann, K., & Franzen, J.** (2014, January). *Reduced cardiac response to monetary and non-monetary rewards in sub-clinical depression*. Poster presented at the 9. Alpine Brain Imaging Meeting, Champéry, Switzerland.

**Brinkmann, K., Rossier, C., & Gendolla, G. H. E.** (2013, May). *Social rewards fail to elicit high effort mobilization in dysphoric individuals*. Poster presented at the 6. Annual Meeting of the Society for the Study of Motivation, Washington, DC, USA.

**Brinkmann, K., Rossier, C., & Gendolla, G. H. E.** (2013, May). *I don't care about others' approval: Insensitivity to social rewards in dysphoria*. Poster presented at the 25. Annual Convention of the Association for Psychological Science, Washington, DC, USA.

**Brinkmann, K., Rossier, C., & Gendolla, G. H. E.** (2012, September). *Attenuated effort mobilization to a social reward in dysphoria: Evidence from cardiovascular response*. Poster presented at the 52. Annual Meeting of the Society for Psychophysiological Research, New Orleans, LA, USA.

Franzen, J., & **Brinkmann, K.** (2012, September). *Insensitivity to reward and punishment in depression: Evidence from cardiovascular response*. Poster presented at the 52. Annual Meeting of the Society for Psychophysiological Research, New Orleans, LA, USA.

Franzen, J., & **Brinkmann, K.** (2012, August). *Insensitivity to monetary reward in depression: Evidence from psychophysiology*. Poster presented at the 42. Annual Congress of the European Association for Behavioural and Cognitive Therapies, Geneva, Switzerland.

Grept, J., & Brinkmann, K. (2012, May). *Dysphorics do not mobilize more effort to win a small or a larger monetary reward*. Poster presented at the 5. Annual Meeting of the Society for the Study of Motivation, Chicago, IL, USA.

Grept, J., & Brinkmann, K. (2012, May). *Dysphorics are not sensitive to smaller or larger monetary rewards: Evidence from cardiovascular response*. Poster presented at the 24. Annual Convention of the Association for Psychological Science, Chicago, IL, USA.

Brinkmann, K., & Gendolla, G. H. E. (2011, July). *Wann soll ich aufhören? Aufgabenpersistenz und Leistung in Abhängigkeit von Kontext und depressiven Symptomen [When should I stop? Task persistence and performance in dependence on context and depressive symptoms]*. Poster presented at the 31. Motivationspsychologisches Kolloquium, München, Deutschland.

Brinkmann, K., & Gendolla, G. H. E. (2011, May). *Depressive symptoms and task persistence: Does task context matter?* Poster presented at the 23. Annual Convention of the Association for Psychological Science, Washington, DC, USA.

Brinkmann, K., & Gendolla, G. H. E. (2011, May). *When should I stop? Impaired task persistence in depression and the role of task context*. Poster presented at the 4. Annual Meeting of the Society for the Study of Motivation, Washington, DC, USA.

Brinkmann, K., & Kreibig, S. D. (2010, October). *Goal engagement and disengagement in dysphoria: Evidence for a maladaptive physiological response to performance feedback*. Poster presented at the 50. Annual Meeting of the Society for Psychophysiological Research, Portland, OR, USA.

Brinkmann, K., Grept, J., & Gendolla, G. H. E. (2010, May). *Are dysphorics able to discount the mood impact on effort mobilization?* Poster presented at the 22. Annual Convention of the Association for Psychological Science, Boston, MA, USA.

Brinkmann, K., Grept, J., & Gendolla, G. H. E. (2010, May). *Discounting the negative mood impact in dysphoria is possible: Evidence from cardiovascular reactivity*. Poster presented at the 3. Annual Meeting of the Society for the Study of Motivation, Boston, MA, USA.

Brinkmann, K., & Gendolla, G. H. E. (2009, October). *Dysphoria and effort mobilization: Reflecting on performance standards leads to reduced cardiovascular response*. Poster presented at the 49. Annual Meeting of the Society for Psychophysiological Research, Berlin, Germany.

Brinkmann, K., & Gendolla, G. H. E. (2009, August). *Dysphorie, Leistungsstandards und Anstrengungsmobilisierung: Die Rolle aufgabenbezogener Urteile [Dysphoria, performance standards, and effort mobilization: The role of task-related judgments]*. Poster presented at the 29. Motivationspsychologisches Kolloquium, Zürich, Switzerland.

Brinkmann, K., & Gendolla, G. H. E. (2009, August). *Will I meet my performance standards? Task context moderates the impact of dysphoria and effort mobilization*. Poster presented at the 11. Congress of the Swiss Society of Psychology, Neuchâtel, Switzerland.

Brinkmann, K., & Gendolla, G. H. E. (2009, May). *Focusing one's standards leads to disengagement and reduced cardiovascular response in dysphoria*. Poster presented at the 21. Annual Convention of the Association for Psychological Science, San Francisco, CA, USA.

**Brinkmann, K.,** Schüpbach, L., Ancel Joye, I., & Gendolla, G. H. E. (2008, October). *Dysphoric individuals' cardiovascular response to performance-related reward and punishment*. Poster presented at the 48. Annual Meeting of the Society for Psychophysiological Research (SPR), Austin, TX, USA.

**Brinkmann, K.,** Schüpbach, L., Ancel Joye, I., & Gendolla, G. H. E. (2008, May). *Reduced effort-related cardiovascular response to reward and punishment in dysphoria*. Poster presented at the 20. Annual Convention of the Association for Psychological Science, Chicago, IL, USA.

**Brinkmann, K.,** Gendolla, G. H. E., & Scheder, D. (2008, May). *Ego-involvement moderates the assimilation effect of affective expectations*. Poster presented at the Inaugural Meeting of the Society for the Study of Motivation, Chicago, IL, USA.

**Brinkmann, K.,** & Gendolla, G. H. E. (2007, September). *Depressed but motivated: The joint effect of dysphoria and task difficulty on effort mobilization*. Poster presented at the 10. Congress of the Swiss Society of Psychology (SSP), Zurich, Switzerland.

**Brinkmann, K.,** & Gendolla, G.H. E. (2007, January). *Do dysphoric individuals mobilize less effort? On the joint influence of dysphoria and task difficulty on effort mobilization*. Poster presented at the Pre-conference of the International Society of Research in Emotions (ISRE) at the 8. Annual Meeting of the Society of Personality and Social Psychology (SPSP), Memphis, TN, USA.

**Brinkmann, K.,** & Gendolla, G. H. E. (2006, January). *Depression and mental effort: Effects on cardiovascular reactivity*. Poster presented at the Pre-conference of the International Society of Research in Emotions (ISRE) at the 7. Annual Meeting of the Society of Personality and Social Psychology (SPSP), Palm Springs, CA, USA.

**Brinkmann, K.,** & Gendolla, G. H. E. (2005, September). *Impact of vulnerability for depression on cardiovascular reactivity in active coping*. Poster presented at the 45. Annual Meeting of the Society for Psychophysiological Research (SPR), Lisbon, Portugal.

**Brinkmann, K.,** & Gendolla, G. H. E. (2005, June). *Motivational effects of depression: Do depressives mobilize more mental effort?* Poster presented at the 1. Geneva Affective Science Week (GASW), Geneva, Switzerland.