

DAS



UNIVERSITÉ  
DE GENÈVE

GENEVA SCHOOL OF ECONOMICS  
AND MANAGEMENT

# Commodity Trading

EXECUTIVE PROGRAMME



## **Develop your skills through a unique programme combining academic and hands-on training and become a leader in commodity trading**

### **PRESENTATION**

The Diploma of Advanced Studies (DAS) in Commodity Trading was created in 2008 by the University of Geneva in collaboration with the Swiss Trading and Shipping Association (STSA). It builds on the insights of industry experts and is continuously updated. This programme enables participants to be competitive in a fast evolving environment and benefits from the proximity of Geneva's global commodity trading hub.

### **TESTIMONIAL**

*"After working for a few years in the commodity trading area, I was looking to strengthen and expand my knowledge further in that field. This course fulfilled my expectations by providing a solid foundation in trading. There is a good balance between theory and practice. Experienced speakers also contribute to its success. We could leverage the nice atmosphere among the group of students to manage the workload, which is quite intensive. Participants come from different sectors of the industry enhancing the network. I would definitively recommend this course to anyone wishing to make a career in the trading industry."*

Amaury Burdet, Risk Management Group, Cargill International SA

### **AUDIENCE**

Professionals looking to develop and acquire new skills in the commodity trading field, or looking to make a career change.

### **LEARNING OUTCOMES**

- ▶ Gain a solid understanding of commodities markets and trading transactions
- ▶ Explore trading technology trends and innovation
- ▶ Master all aspects of risk management in trading
- ▶ Analyze the financing of trading activities
- ▶ Look into sustainability challenges & legal aspects

## PROGRAMME

**DAS | 12 Modules | September-June | 36 ECTS credits | 288 total teaching hours: 24 hours per module**

### Modules

■ Basics of Commodity Trading & World Trade Flows ■ Trading Transactions ■ Shipping, Logistics & Operations ■ Trade Finance ■ Banking Instruments ■ Risk Management, Tools & Derivatives ■ Information Technologies & Innovations ■ Operations Risk Management ■ Commodity Financing & Treasury ■ Commodity Trading Game ■ Credit Management, Assets, Investments & Structurations ■ CSR, Sustainability & Responsibility ■ Compliance & Legal Aspects

The programme is delivered part-time in 2 formats:

- **Bi-weekly:** 12 modules in Geneva, mostly Friday afternoons and Saturday mornings and sometimes 3 days in a row – Thursday, Friday, Saturday
- **Block format** **NEW**: 12 modules set up in 4 blocks of 2 modules over 6 consecutive days each + 4 online modules

**EMBA Specialization:** Under certain conditions, the DAS in Commodity Trading can be validated as a specialization of the EMBA: [emba.unige.ch](http://emba.unige.ch)

## ASSESSMENT

Each module is subject to an assessment, including one or a combination of the following: in-class exam, classroom presentations, take-home assignments

## DIPLOMA AWARDED

Students who successfully complete the programme (36 ECTS credits) will be awarded the Diploma of Advanced Studies (DAS) in Commodity Trading / *Diplôme de formation continue (DAS) en négoce des matières premières* by the Faculty of Economics and Management of the University of Geneva.

## INFORMATION

### Admission Requirement

A university degree or equivalent and at least 3 years of professional experience. Proficiency in English is required.

### Registration by 30th April

See website: [internationaltrading.unige.ch](http://internationaltrading.unige.ch)

### Programme Cost

- DAS | 12 modules: CHF 16,000.- (incl. application and registration fees)
- Individual module: CHF 1,800.-

### Course Schedule and Location

2 formats

- Bi-weekly: Fri. 2.15pm-9pm & Sat. 8.15am-1pm, twice a month
- Block: 4 trips to Geneva per year
- University of Geneva | Uni Mail | 40 Bd du Pont-d'Arve-1211 Geneva 4

### Directing Committee

- Prof. Tina Ambos, GSEM, University of Geneva
- Prof. Thomas Straub, GSEM, University of Geneva

### Contact

Bi-weekly programme: [gsem-exec-trading@unige.ch](mailto:gsem-exec-trading@unige.ch) | +41 (0)22 379 95 84

Block programme: [gsem-exec-trading-block@unige.ch](mailto:gsem-exec-trading-block@unige.ch) | +41 (0)22 379 89 86

**[internationaltrading.unige.ch](http://internationaltrading.unige.ch)**

### Welcome to the World of GSEM Executive Education!

*GSEM Executive is proud to introduce over 40 programmes, the fruit of a close collaboration between the academic and professional spheres. Let's nurture and enhance your management skills together.*

**Prof. Thomas Straub**