

Andrea Tugnoli

PhD Candidate in Economics · University of Geneva

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Education

University of Geneva, Geneva, Switzerland

PhD in Economics

2021 – present

Advisor: Prof. Jérémy Lucchetti

Bocconi University, Milan, Italy

Visiting Scholar

Feb. 2025 – Jun. 2025

Host: Mara Squicciarini

Gerzensee Study Center, Switzerland

Swiss Program for Beginning Doctoral Students in Economics

2021 – 2022

Graduate Courses in Economics

Lund University, Lund, Sweden

MSc. in Economics

2020 – 2021

Lund University, Lund, Sweden

MSc. in Finance

2017 – 2018

Bologna University, Bologna, Italy

BSc. in Economics and Finance

2013 – 2016

Job Market Paper

Developers or Disruptors? Politicians' Occupation and Municipal Performance

The quality of elected governments is a key determinant of long-term economic growth. This paper studies, theoretically and empirically, how politicians with occupations closely linked (*proximate*) to public expenditures influence municipal economic performance. Although such politicians may be more effective due to their expertise, they may also be better positioned to extract illegal rents. To explore these dynamics, I develop a theoretical framework where candidate occupation and the prosecution system play central roles in elections. The model generates two predictions, tested using Italian municipal data. Consistently with the theoretical model, I find that proximate mayors negatively affect municipal economic performance and are associated with more non-transparent practices. I also show that stricter anti-corruption policies reduce illegal rent extraction and improve municipal outcomes. These findings underscore the importance of legal and institutional frameworks in aligning political incentives with the public interest.

Work in Progress

- *Ballots and Progress: Political Inclusion and Development in 19th-Century France* (with Jérémy Laurent-Lucchetti, Mara Squicciarini, Nico Voigtländer)
- *Decision Making Under Repeated, Negatively Skewed Gambles* (with Elise Payzan-LeNestour, Nina Sooter, Giuseppe Ugazio)

Teaching Experience

- 2022–2025: Mathematics I (B.A., TA, Teacher: Prof. Tobias Mueller), University of Geneva
- 2023–2025: Macroeconomics I (M.A., TA, Teacher: Prof. Claudia Gentile, Tobias Mueller), University of Geneva
- 2024: Microeconomics II (B.A., TA, Teacher: Dr. Octavian Strimbu), University of Geneva
- 2023: Microeconomics II (B.A., TA, Teacher: Dr. Saraly Andrade De Sa), University of Geneva
- 2023–2024: International Macroeconomics (B.A., TA, Teacher: Dr. Riccardo Trezzi), University of Geneva

Previous Experience

- 2018–2020: Consultant, Deloitte, Milan (Italy)
- 2018: Cement Trading, Heidelberg Cement Trading, Malta

Presentations

Talks and Conferences: AYEW (2025), F4T Bocconi University (2025), Gerzensee Alumni Conference (2024), LAGV Marseille (2024), SSES Annual Congress, Lucerne (2024), Doctorissimes PSE, Paris (2024), ECWE Verona (2024), Bolzano Applied Microeconomics Workshop (2024), Geneva PhD Workshop (2024), Brownbag Seminars, University of Geneva (2022–2024).

Languages and Skills

Italian (Native), English (Fluent), French (Intermediate).
Stata, LaTeX, Matlab.

References

Prof. Jérémy Laurent-Lucchetti (supervisor)

Professor of Economics, University of Geneva

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Prof. Mara P. Squicciarini

Professor of Economics, Bocconi University

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Prof. Nico Voigtländer

Professor of Economics, UCLA

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